

# Five Pressing Questions for 2021

IN MY CONVERSATIONS WITH CLIENTS AT THE END OF 2020, MANY OF THE SAME QUESTIONS KEPT COMING UP. Here are five that topped the list, along with my thoughts in response.

## #1: Given last year's robust market gains and the current state of the economy, how optimistic are you about 2021?

There are always risks for investors to navigate. Notably, this latest surge in COVID-19 cases, hospitalizations, and deaths mark a tragic phase in the ongoing global health crisis. However, as we learned in 2020, markets are forward looking. I believe the recently deployed COVID-19 vaccines, gradually reopening economies, and easy fiscal and monetary policy could provide a supportive backdrop for potentially solid gains from risk assets<sup>1</sup> in 2021. So optimism seems in order, but given that this is the consensus view, I am only moderately bullish on global equities as of this writing.

## #2: What's your take on what a Joe Biden presidency might look like?

Investors are understandably concerned about a progressive Biden agenda. However, the president-elect's razor-thin majorities in Congress and the low likelihood of removing the Senate filibuster have dimmed chances for proposals such as the "Green New Deal" and "Medicare for All." That said, any major budget legislation will have to pass through reconciliation—a process that allows a simple majority to enact legislation with spending or revenue implications, but must be budget-neutral over 10 years. Major budget legislation is also likely to include another large COVID-19 relief package focused on state and local aid, further expansion of unemployment benefits, and stimulus checks for lower-income individuals. I expect higher taxes (corporate and individual) to partially offset spending as well, but probably not until 2022 to avoid choking off the economic recovery. Biden will have more unilateral power on foreign policy.

## #3: Do you think the unprecedented government policy actions have heightened inflation risks?

Inflation risks have risen amid prospects for improved economic growth, a weaker US dollar, supply-chain bottlenecks, and higher commodity prices. However, I don't expect these dynamics to result in much higher inflation and hurt markets this year because there is still substantial slack in the economy, as evidenced by higher-than-normal unemployment. I also tend to think equities would better withstand rising inflation if it were induced by stronger growth. Whatever the cause, higher inflation is likely to be more damaging to growth sectors (such as technology) than to value areas (such as financials).



**Nanette Abuhoff Jacobson**  
Managing Director and  
Multi-Asset Strategist  
at Wellington Management LLP  
and Global Investment  
Strategist for Hartford Funds

### Key Points

- Recently deployed COVID-19 vaccines, gradually reopening economies, and easy fiscal and monetary policy could provide a supportive backdrop for potentially solid gains from risk assets in 2021.
- Higher inflation is likely to be more damaging to growth sectors (such as technology) than to value areas (such as financials).
- A range of regions, sectors, and market caps have the potential to outperform, including international over US equities, cyclical over defensive sectors, and smaller caps over larger caps.

<sup>1</sup> Risk assets (such as equities, commodities, high-yield bonds, real estate, and currencies) have a significant degree of price volatility.

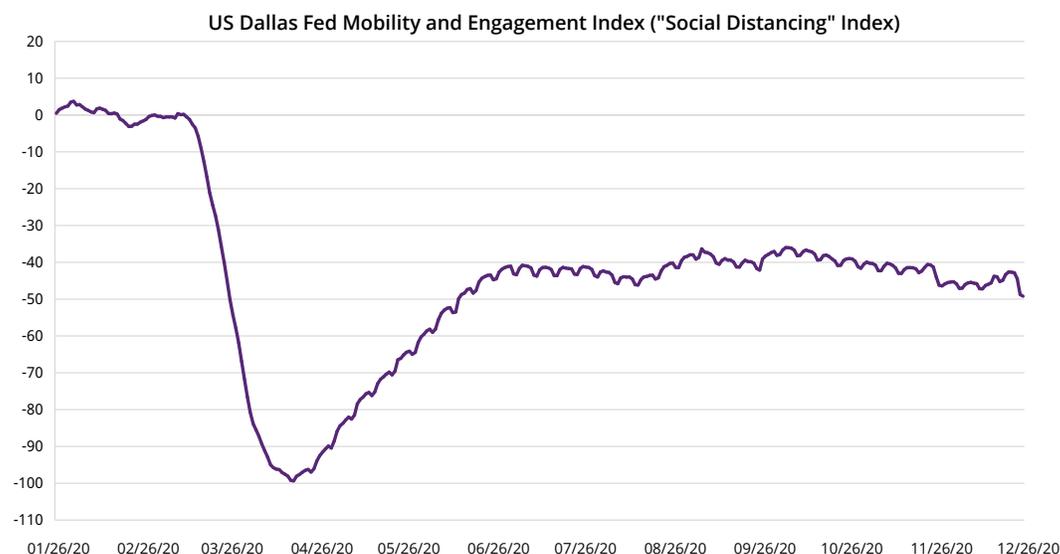
## #4: With yields so low these days, what's the value in fixed income?

Around 75% of global government debt is negative-yielding right now, so it's not unreasonable to think fixed income offers little to no value. But I disagree. For example, fixed income would still play a valuable diversification role in the event of a large equity sell-off. Suggestions to supplement fixed-income allocations with value equities or high-dividend stocks are suspect in my opinion, as such exposures would only add more equity risk to a portfolio. I prefer widening the universe of diversifiers beyond traditional government bonds to include cash, gold, global government bonds, and high-quality credit. I expect credit spreads<sup>2</sup> to continue tightening.

## #5: Which equity style is likely to win this year—value or growth?

A commonly asked question for the past 15 years! I expect the cyclical upturn this year to favor value-oriented markets and assets over their growth counterparts, and the Democrats' narrow Senate win increases my conviction. A range of regions, sectors, and market caps have the potential to outperform in my view, including international over US equities, cyclical over defensive sectors, and smaller caps over larger caps. Why now? Because we have a catalyst in the form of safe, effective COVID-19 vaccines that could help persistently cheap valuations to "mean revert"—return to their long-term average. Growth assets still deserve a place in client portfolios over the long term, but I think the "reopening bounce" will be the dominant theme of 2021 and should benefit value more than growth.

**FIGURE 1**  
**There Is Pent-Up Demand To "Get Back To Normal"**



Source: US Federal Reserve. Chart data as of 12/31/20. The US Dallas Fed Mobility and Engagement Index summarizes the information in seven different variables based on geolocation data collected from a large sample of mobile devices to gain insight into the economic impact of the pandemic.

<sup>2</sup>Spreads are the difference in yields between two fixed-income securities with the same maturity, but originating from different investment sectors.

## Investment Implications

- **It pays to be optimistic, despite the risks.** The potential tailwinds from COVID-19 vaccines, accommodative policy, and reopening economies make me more confident in taking a pro-risk stance this year. That suggests favoring equities over bonds. I also expect longer-term yields to drift higher.
- **Within equities, favor value-oriented sectors, regions, and market caps.** Sectors with value-oriented characteristics that are worth looking at include financials, real-estate investment trusts, materials, healthcare, aerospace/defense, and transport.
- **US politics should present less market risk this year.** The Biden administration will be hemmed in by slim majorities in the House and Senate, so I don't anticipate any major progressive legislation that would be market-negative.
- **Higher-than-expected inflation leading to higher interest rates is a growing risk.** While not my base case, equities and bonds would be vulnerable to any sharp spikes in inflation and interest rates. I recommend exposures to inflation-linked bonds and gold as hedges against this potential scenario.

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