Your Money Story

What your past can reveal about your relationship with money





WORKSHOP AUTHOR



Kathleen Burns Kingsbury is a wealth psychology expert, founder of KBK Wealth Connection, host of the Breaking Money Silence® podcast, and the author of five books, including: *Breaking Money Silence: Shatter Money Taboos, Talk Openly about Finance, and Live a Richer Life.*



The longest-running relationship in our life is our relationship with money.

—Dr. David Krueger, M.D.
Author, *The Secret Language of Money*

- What a Money Story Is
- DiscoveringYour MoneyStory
- Applying Your Money Story





Myths About Money

Financial decisions are rational.

Truth: Financial decisions are rational and emotional.

Emotions about money are bad.

Truth: Emotions provide valuable data.

Men are better investors than women.

Truth: Gender doesn't determine investment outcomes.

HF

Your Money Story



Conflicting Money Messages

A penny saved is a penny earned

The best things in life are free

A fool and his money are soon parted

Money doesn't grow _____

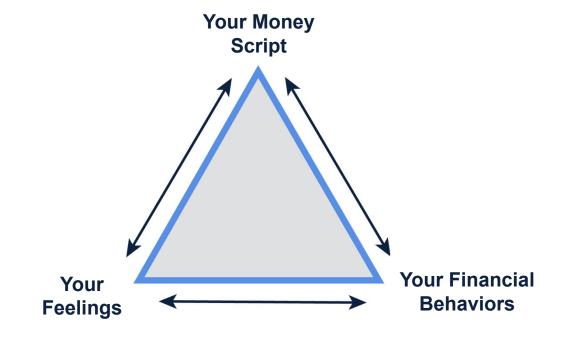
You can't take it with you

He who dies with the most toys wins

It's only money

If you've got it, _____

The Connection
Between Money
Scripts and
Money Behaviors



Six Key Influences Can Impact Your Money Story



Culture & Race



Gender



Generation



Religion

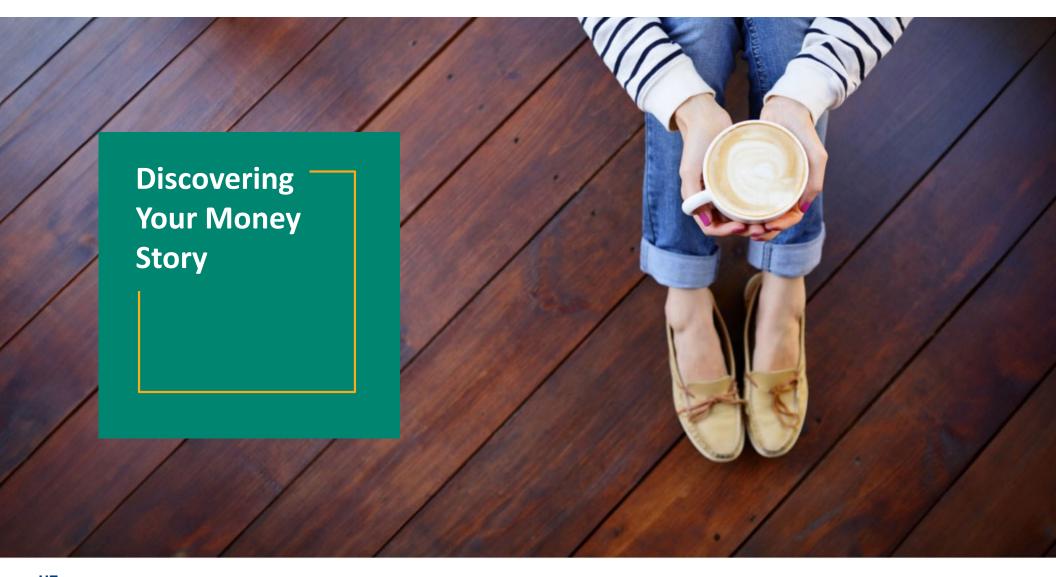


Social Class



Money Events





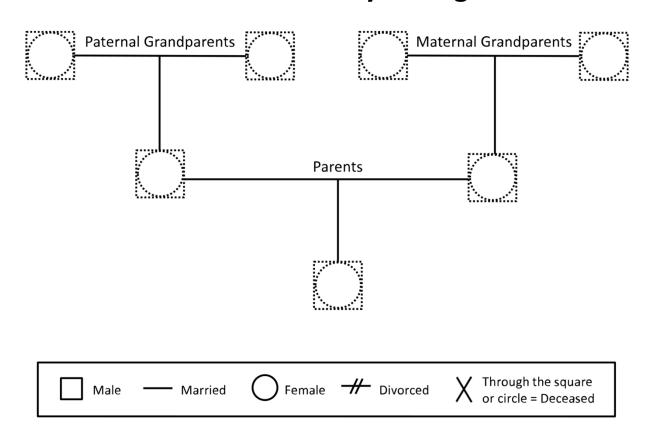
HF

Why It's Important to Discover Your Money Story

- The Past: How your beliefs and behaviors were shaped
- The Present: Their effect on your relationship with money today
- The Future: The opportunity to change unhealthy behaviors



Create Your Money Genogram



HF

13

Identify Your Money Scripts

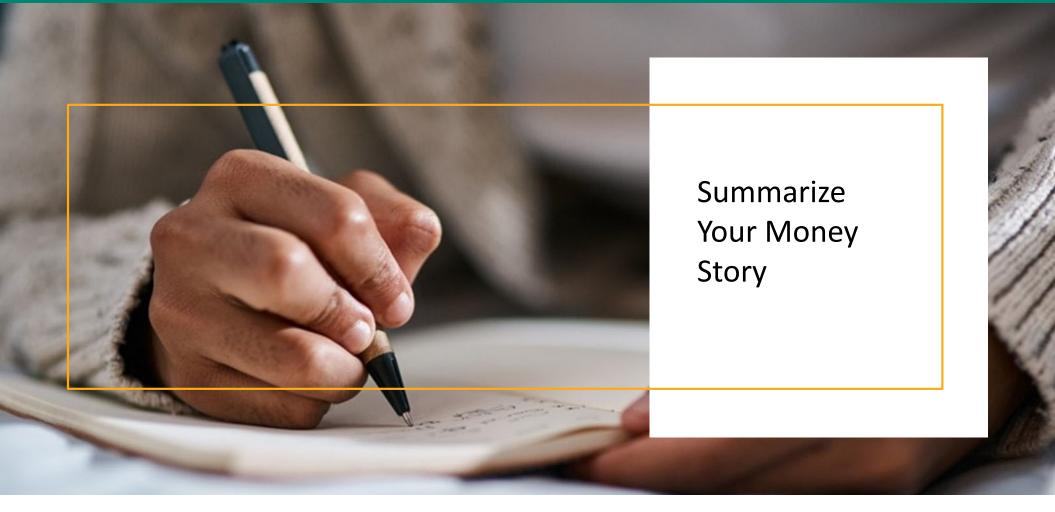








DISCOVERING YOUR MONEY STORY





Aspects of Your Money Story to Keep or Pass On

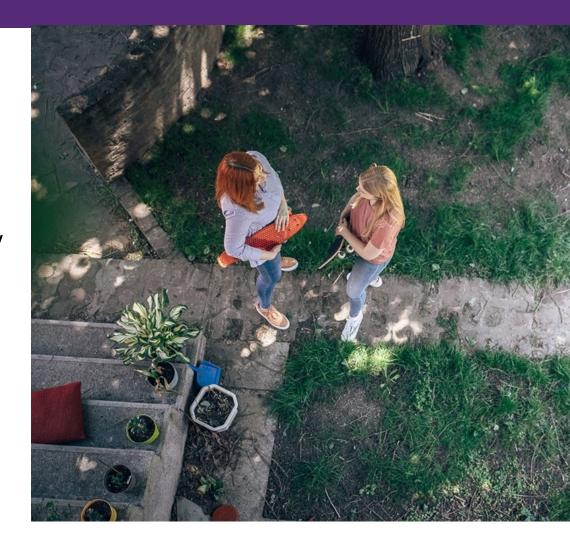
- Are there money scripts that have been helpful or served you well? What are they?
- How can you teach those behaviors to younger generations, or positively impact someone else's money story?





Changing Your Money Story

- 1. Identify the money script you want to change.
- 2. How does this money script negatively impact your financial life?
- 3. Create a new, more balanced money script to replace your old one.
- 4. How will this new money script positively impact your financial life?
- 5. Practice, practice, practice



Summary

- What a Money Story Is
 How your relationship with money
 was shaped
- Discovering Your Money Story
 Create your money genogram
- Applying Your Money Story Identify scripts to emphasize or change





"Discovering your unique money story and appreciating its power is an important step toward making peace with money and improving your financial health."

Kathleen Burns Kingsbury Wealth Psychology Expert and Author Founder, KBK Wealth Connection

Next Steps

- 1. Finish the genogram exercise in your workbook
- 2. Identify those scripts that are most valued/most concerning
- 3. Meet with your financial professional to discuss an action plan

Kathleen Burns Kingsbury is not affiliated with Hartford Funds. Hartford Funds Distributors, LLC, Member FINRA. This material is for informational (or educational) purposes only.

SEM_STORY_0723 2587523 / v: 221083

