

Our benchmark is the investor."

Tax-Loss Harvesting: A Potential Boon for **Bond Investors**

Now may be a particularly beneficial time to take advantage of investment losses in fixed income.

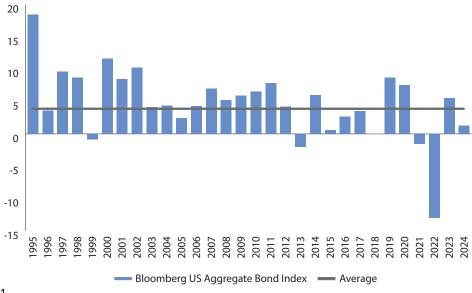


No one likes having their investments lose value or paying more in taxes than they have to. But investment losses can actually be an unlikely hero—one that helps lower your tax bill. Through a strategy known as tax-loss harvesting, once you realize a loss by selling an investment, you can use the loss to reduce your overall taxable income or use it to help offset investment gains on which you'd owe capital-gains taxes.

Got Losses?

After a few years of unpredictable bond performance, now may be a particularly fruitful time to take advantage of tax-loss harvesting in fixed-income portfolios. Why? Bonds were negatively impacted by changing interest rates, since bond prices fall as interest rates rise and vice versa. Fixed-income investors may have experienced some underwhelming performance that could be applied toward lowering their tax liability.

Recent Bond Performance Has Been More Unpredictable Than Usual Annual Returns (%) 1995-2024



Key Points

- Bond-market volatility may have created opportunities for tax-loss harvesting in fixedincome portfolios.
- Tax-loss harvesting can make investment losses beneficial by helping investors minimize their tax liability, as well as helping to rebalance or improve their portfolio's holdings.
- It's best to work with a financial or tax professional to make the most of this complex strategy.

As of 12/31/24. Past performance does not guarantee future results. Indices are unmanaged and not available for direct investment. Data Source: Morningstar, 2/25.

Client Conversations

And despite some recent volatility, there's still value in being a bond investor. For starters, bonds are priced at the most attractive point they've been in decades. In addition, bonds have a self-healing mechanism: If held to maturity (and if they don't default), they'll eventually recoup their losses over time. Bonds currently offer attractive yields as well as opportunities for capital appreciation in the future.

This leads to additional advantages of applying tax-loss harvesting: You have the opportunity to rebalance (and potentially upgrade your investments) in a tax-efficient manner.

The 411 on Tax-Loss Harvesting

To avoid running afoul of the IRS, there are important rules to know about tax-loss harvesting. First, how long you've owned an investment matters when determining whether you have long-term gains and short-term gains. Long-term gains, for assets held for a year or more, are taxed at lower rates (0%-20% depending on your income). Short-term gains, for investments held for less than a year, are taxed at your federal income tax rate (10-37%). You can offset long-term gains with long-term losses and short-term gains with short-term losses.

Second, if your losses exceed your gains, you can apply an additional \$3,000 per year to reduce your taxable income for that year. If you have even greater losses than that, you can hang on to those losses indefinitely to reduce your income and tax liability by up to \$3,000 per year in future years until you completely use up your loss..

Third, you can't sell an investment to claim a tax loss and then immediately repurchase it. This is called a wash sale. The IRS requires you to wait 30 days to repurchase that asset, or, if you want to replace that asset sooner, you must find something that's not "substantially identical." Otherwise, you risk negating the tax benefits.

Tax-Loss Harvesting Example #1

Your \$10,000 investment in ABC Core Bond Fund, which you've owned for the last five years, underperformed this year and has high management fees. Now it's worth only \$8,000. You could:

- Sell your ABC Core Bond Fund holding, take the \$2,000 in long-term capital losses, and look for another core bond fund with lower fees. You find QRS Core Bond Fund, which would serve the same purpose in your portfolio and has a strong track record and reasonable fees.
- You apply your \$8,000 in proceeds toward shares of QRS Core Bond Fund and avoid violating the wash-sale rule, since the funds serve the same purpose but aren't substantially identical. This maintains your tax-loss benefit.
- Then you claim your \$2,000 in losses to reduce your ordinary income on your taxes. Assuming you're in the 35% tax bracket, that would reduce your tax bill by \$700 (2,000 \times 0.35).

Benefit: You've reduced your tax bill for next year by \$700 and lowered the management costs in your core bond portfolio.



Despite some recent volatility, there's still value in being a bond investor.

Tax-Loss Harvesting Example #2

Your \$10,000 investment in ABC Core Bond Fund is now worth only \$8,000, a \$2,000 loss. You also own XYZ Big Tech Stock Fund that you purchased in 2017 for \$10,000 and is now worth \$12,000, a \$2,000 increase. The asset allocation in your portfolio has shifted more toward equities than you prefer due to the bond fund's underperformance and the equity fund's outperformance.

- You think big tech stocks have peaked and won't continue to outperform as well going forward. You sell your ABC Core Bond Fund holding and claim the \$2,000 in losses and sell your XYZ Big Tech Stock Fund to claim the \$2,000 in gains.
- You pair the long-term \$2,000 gain with your long-term \$2,000 loss, offsetting the taxes on your capital gains from the sale of XYZ Big Tech Stock Fund.
- You use the proceeds of both sales (\$8,000 from ABC Core Bond Fund and \$12,000 from XYZ Big Tech Stock Fund) to reinvest in a mix of stock and bond funds; this allows you to rebalance your portfolio to your originally intended asset-allocation mix.

Benefit: You've rebalanced your portfolio without increasing your tax liability for the year.

Enlist a Professional

Tax-loss harvesting is a powerful tool to help maximize your portfolio's tax efficiency. However, it can be a complex process. It's best to work with your financial or tax professional to make sure you're making the most of it without violating any IRS regulations or accidentally negating the intended benefits of the strategy.

Talk to your financial or tax professional about the benefits of tax-loss harvesting in your fixed-income portfolio.

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